

Section 4.0 Price Sheet
Note: Duplicate as necessary

MANUFACTURER'S BRAND NAME: Harter

PRICE LIST NAME / NUMBER: Harter Price Guide January 2009 & Harter Shapes Price Guide January 2009

SERIES BID: (Note – Each series shall be listed separately by name and/or number) _____

<u>% DISCOUNT</u>	<u>STATE PURCHASE PRICE</u>
<u>56.908</u> %	\$ <u>0-</u>
_____ %	\$ _____ -
_____ %	\$ _____ -
_____ %	\$ _____ -

ADDITIONAL QUANTITY DISCOUNTS:

LIST ADDITIONAL DISCOUNTS APPLICABLE TO ANY SINGLE ORDER OF ANY COMBINATION OF AWARDED CONTRACT ITEMS TO BE DELIVERED AT ONE TIME TO ONE DESTINATION

<u>4</u> %	<u>\$ 10,000 to \$25,000</u>
<u>6</u> %	<u>\$ 25,001 to \$50,000</u>
<u>8</u> %	<u>\$ 50,001 to \$75,000</u>
<u>10</u> %	<u>\$ 75,001 to \$100,000</u>
<u>12</u> %	<u>\$100,001 to \$200,000</u>

QUICK SHIP PROGRAMS ARE AVAILABLE FOR:

10 day Quick Ship Program (see price list for details).

INSTALLATION COSTS:

\$80 / ITEM OR % 15% OF NET COST OF ITEMS
 _____ OR NEGOTIABLE * (Rev 01 Jan 2009)

SPACE PLANNING COSTS:

\$35 _____ / HOUR

SHIPPING / DELIVERY COSTS:

If there are additional costs not already listed in the basic discount price, please detail those below: _____

Prices are FOB destination and freight charges are included in the cost of product.